



Stanley S. Watts Lectureship September 20, 2023 University of Richmond Robins School of Business

6:00 P.M. | Program 7:00 P.M. | Networking Reception



Kathleen Hughes Bettencourt, W'89, P'21
Retired Partner, Goldman Sachs Asset Management
(GSAM)
Vice Rector, University of Richmond Board of

Vice Rector, University of Richmond Board of Trustees

Kathleen Hughes retired as a Goldman Sachs Asset Management (GSAM) partner in March 2021. She has over 30 years' of experience in growing and leading asset management client businesses in North America, Asia ex-Japan, Europe, the Middle East, and Africa (EMEA).

Prior to her retirement, Hughes was the global head of the Liquidity Solutions client business and the interim head of the EMEA retail client business. From 2014 to 2017, she was GSAM's head of the European institutional client business. Before joining Goldman Sachs, Hughes was the head of Global Liquidity sales for EMEA at JPMorgan Asset Management.

Since 2019, Hughes has been a member of the Board of Trustees of the University of Richmond where she serves as Vice Rector and chairs the Diversity, Equity, Inclusion, and

Belonging Committee. During 2020 and 2021 the board completed a successful search for a new university president.

As of July 2021, Kathleen joined the Board of Directors at the McKinsey Investment Office (MIO Partners) as a non-executive director.

As of December 2021, Kathleen is a member of the Board of Directors of Ahren Acquisition Corp (NASDAQ ticker AHRN), an acquisition company targeting high-growth organizations that are domain leaders in deep technology and/or deep science.

Kathleen earned a BA in Economics at the University of Richmond in 1989. She currently lives in Paris and London but also has a NY base where she has lived and worked.



Alex Kohnert, '20 Alternative Investment Sales Specialist UBS

Alex Kohnert is an Alternative Investment Sales Specialist at UBS where she is responsible for hedge fund and private market fund sales distribution to high-net-worth clients. Before joining the Al Sales desk, Kohnert completed the two-year GTP rotational analyst program across UBS' wealth management division.

She graduated from the University of Richmond in 2020, receiving a B.S.B.A. with a concentration in finance and a B.A. in economics and French.



Katie Stockton, '97 Founder and Managing Partner Fairlead Strategies, LLC

Katie Stockton, CMT, is the founder and managing partner of Fairlead Strategies, LLC, an independent research firm and investment advisor focused on technical analysis. She is also the portfolio manager for the Fairlead Tactical Sector ETF (TACK) and sits on the Board of Directors for Cary Street

Partners. Before forming Fairlead Strategies, Stockton spent more than 20 years on Wall Street providing technical research and advice to institutional investors. Most recently, she

served as chief technical strategist for BTIG and chief market technician at MKM Partners. She also worked for technical strategy teams at Morgan Stanley and Wit Soundview.

With help from the Fairlead Strategies team, Stockton provides research and consulting services to institutions and individuals. Stockton received her Chartered Market Technician (CMT) designation in 2001, and later served as vice president of the CMT Association from 2012 to 2016.

Stockton graduated with honors from the University of Richmond with a B.S.B.A., and she now serves on the business school's Executive Advisory Council. Katie frequently shares her views on CNBC as an official CNBC contributor, as well as other financial media outlets.



Karen Welch Managing Director of Investments Spider Management

Karen Horn Welch has 24 years of investment industry experience and joined Spider Management in 2016. Welch works closely with the CIO in leading asset allocation and investment decisions across the portfolio.

Prior to joining Spider, Welch worked at Stanford Management Company from 2007 through 2015 where she

served as director, portfolio strategy and previously as director, public equity, leading asset allocation, strategy, and the endowment's public equity and long/short hedge fund portfolio. Prior to Stanford, Welch worked at the David and Lucile Packard Foundation, Stanford Graduate School of Business, Harvard University, and J.P. Morgan.

Welch holds a Master of Public Administration with a focus on international economics from Harvard University and a Bachelor of Arts with honors in economics and international relations from Bucknell University. She is a member of Phi Beta Kappa and serves on the Investment Committee of CommonSpirit Health Board of Stewardship Trustees and the Board of St. Christopher's School.